



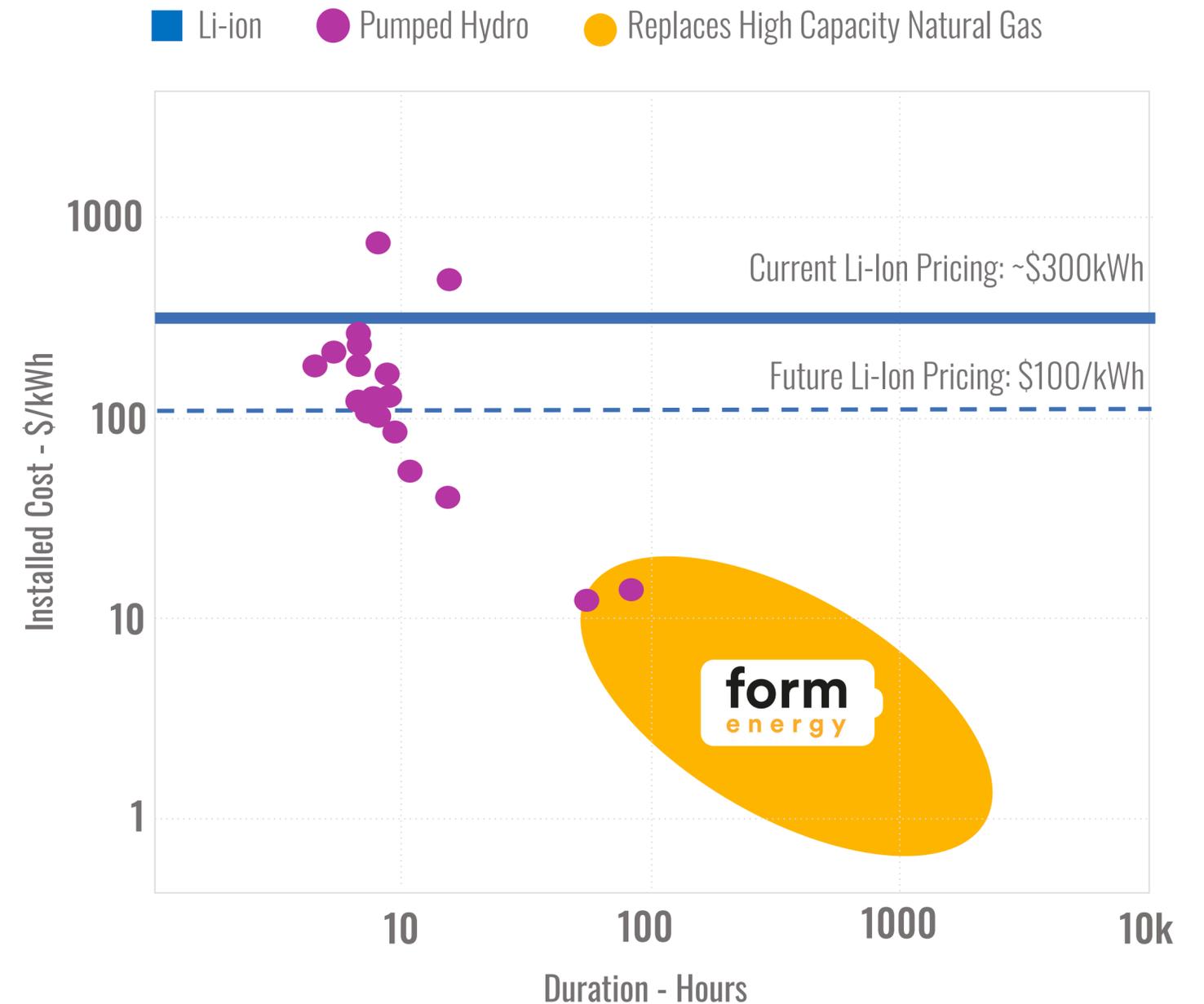
**BREAKTHROUGH LOW-COST, LONG-DURATION ENERGY STORAGE**

# What kind of storage would it take to make renewables as reliable and affordable as gas?

New storage solutions must be

- 10-100x cheaper per kWh than lithium ion
- >24-hrs duration

Pumped hydro is the longest duration/lowest cost storage resource today.



# Battery-as-a-plant vision

# 1

## DESIGN

Uses the cheapest materials possible, and in the right form; makes it a sourcing not manufacturing problem. High-value capture in design and function IP, and specialty chemical additives

### COMMODITY COMPONENTS

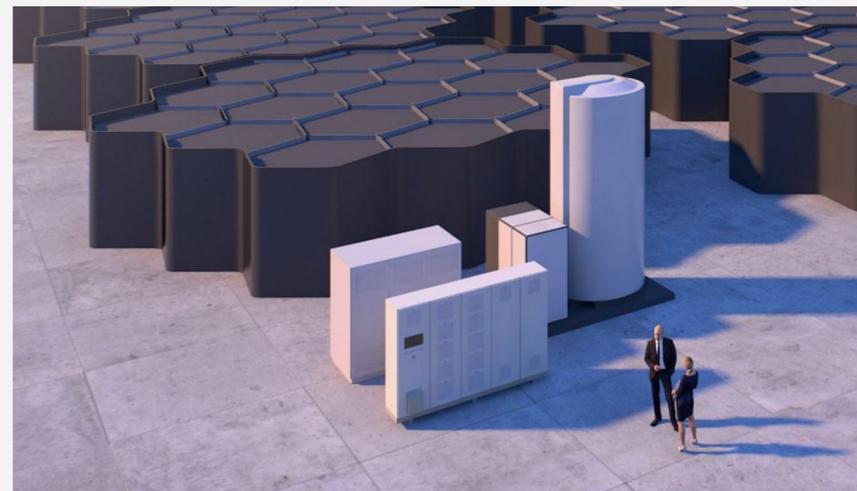


# 2

## BUILD

Plants can be built on site to spec and on cost by EPC; satisfies wide range of ultimate plant sizes; optimal plant size determined by Form.

### MODULAR SCALABLE ARCHITECTURES

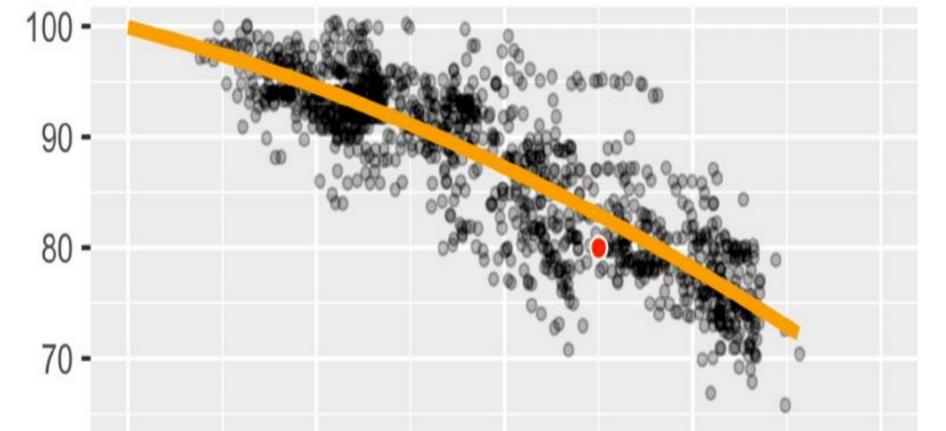


# 3

## OPERATE

Plant owner is entity with capital appetite; Form optimizes control and operation, secures license fees from owner.

### DEEP KNOWLEDGE OF PERFORMANCE



# Form Energy Team

## Co-Founders:

- Mateo Jaramillo, CEO; Founder Tesla Energy, Tesla VP
- Yet-Ming Chiang, Chief Science Officer; MIT Professor, Founder of 6 companies (A123, 24M, Desktop Metal)
- Ted Wiley, President/COO; Co-founder Aquion, HBS, US Army
- Marco Ferrara, SVP Analytics/BD; MIT PhD, VP IHI (ESWare)
- William Woodford, CTO; MIT PhD, Director R&D 24M, TR35

## Company:

- 35 mostly scientists and engineers (12 PhDs)
- >1000 experiments to date
- 100's of cells on test
- 55,000 ft<sup>2</sup> facility in Somerville, MA

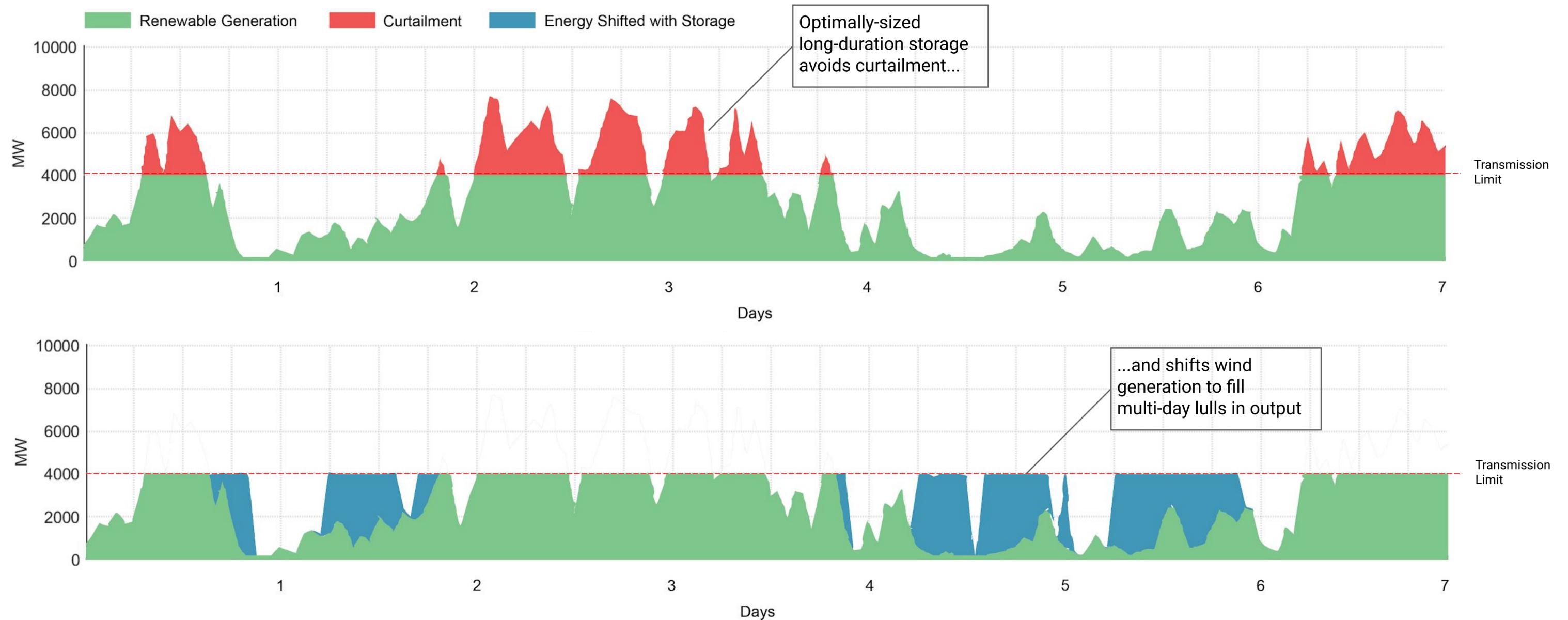
## Investors:

- \$51M in venture capital to date from Eni Next, Breakthrough Energy Ventures, MIT's The Engine, Prelude Ventures, Capricorn Investment Group, Macquarie Capital, and Saudi Aramco Energy Ventures.



# Use Case: Wind + Storage + Transmission Optimization

Goal: Co-optimize long-duration storage with new wind + transmission to import Midwest wind into PJM



# Differentiated Value of Long-Duration Storage in Maine

## Optimize Transmission

### Goal

- Minimize transmission upgrades, maximize transmission utilization

### Challenges

- Renewable output exceeds transmission in some hours, causing congestion
- In other hours, low renewable output leaves transmission capacity unused

### Solution

Shape renewables to maximize transmission use and respect constraints.

## Multi-Day Resilience

### Goal

- Maintain grid reliability during multi-day to multi-week periods of peak stress

### Challenges

- Multi-day weather events can cause lulls in renewables + fuel shortages, leading to energy insufficiency risks.
- Rural communities can face extended outages from single-line failures.

### Solution

Provide dual functions: daily grid services plus multi-day-to-week zero-carbon energy reserves or backup power.

## Annually Firming Renewables

### Goal

- Minimize costs to decarbonize the grid and maximize project-level returns

### Challenges

- Mismatch between renewable output and times of high load and value.
- Cost of meeting reliability and clean energy goals is high without firm zero-carbon resources.

### Solution

Replace the balancing function that gas generation provides and make renewables available when needed and most valuable.

# Recommendations

Target the most pressing challenges facing the state and overcome storage commercialization barriers

## Grid Needs

- Improve reliability and resilience during winter cold spells
  - Address ISO-NE energy security risks with zero-carbon resources
  - Improve reliability in remote communities without diesel backup or new wires
- Maximize the value of existing transmission and wind projects
  - Avoid uneconomic curtailment, and minimize future transmission needs
- Balance renewables with zero-carbon resources
  - Prioritize demonstrating solutions that can enable reliable high-renewables, low-carbon grids

## Recommended Policy Approach

- Pursue first-of-kind long-duration storage demonstration projects
  - Leverage utilities or state funding to demonstrate emerging technologies and high-value use cases

# Contact

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