

# FISCAL NEWS

MONTHLY NEWSLETTER OF THE OFFICE OF FISCAL AND PROGRAM REVIEW

DECEMBER 2009

Volume	3	Number	1	2
, oiuiic	~	INGHIDOL	_	_

Month In Review1
General Fund Revenue Update1
Highway Fund Revenue Update2
Cash Balances Update3
Streamlining State Government Update4
MaineCare Update5
Governor's Supplemental Budget Proposals7
Attachments:
November 2009 Revenue     Variance Report

Questions or Comments regarding specific sections contact:

Year-to-Date Revenue .......10

**Comparison of Actual** 

Grant T. Pennoyer, Director Office of Fiscal and Program Review 5 State House Station Augusta, Maine 04333-0005 Telephone: (207) 287-1635

grant.pennoyer@legislature.maine.gov www.maine.gov/legis/ofpr/

The Office of Fiscal and Program Review (OFPR) is a nonpartisan staff office of the Legislative Council providing budget, tax and general fiscal research and analysis for the Maine State Legislature.



### Month In Review

November's revenue performance was better than anticipated for both the General Fund and the Highway Fund. Each was slightly above the budgeted revenue amounts prior to the downward reductions recommended in the December revenue forecast. The December monthly revenue report to be released in January will be the first to reflect the major downward revenue revisions. While still too early to judge December's final performance, with the possible exception of corporate income tax, it appears that December's revenue report will be close to the lower revenue targets.

The Appropriations Committee finalized its \$30 million in recommendations to Streamline State Government in mid-December on the same day that the Governor released the details of his supplemental budget proposals. The Appropriations Committee has planned expedited public hearings on both the Governor's Supplemental Budget and the Streamlining recommendations during the first 2 weeks of the 2<sup>nd</sup> Regular Session.

The State's cash position continued to deteriorate, with the General Fund relying heavily on internal borrowing from balances in other funds. The deferral of external borrowing for another month has produced some debt service savings from cash flow borrowing at the expense of cash pool interest earnings.

MaineCare caseloads continue to grow, but spending is being held in check through various initiatives.

### General Fund Revenue Update

### **Total General Fund Revenue - FY 2010 (\$'s in Millions)**

				%	Prior	%
	Budget	Actual	Var.	Var.	Year	Growth
November	\$199.4	\$201.8	\$2.3	1.2%	\$198.6	1.6%
FYTD	\$1,031.4	\$964.7	(\$66.7)	-6.5%	\$1,044.3	-7.6%

General Fund revenue in November was \$2.3 million over the budgeted revenue amounts prior to the downward revisions to budgeted revenue in the December 2009 Revenue Forecast. General Fund revenue remained \$66.7 million (6.5%) below revenue estimates prior to the December revisions and for the first 5 months of FY 2010 was 7.6% below the same period in FY 2009. The December monthly revenue report will reflect the downward revisions of the December 2009 Revenue Forecast, which lowered FY 2010 revenue estimates by \$209.4 million and projects a 5.8% decline from FY 2009. The December Forecast lowered General Fund revenue by a total of \$383.6 million for the 2010-2011 biennium.



### General Fund Revenue Update (continued)

November's relatively strong performance was driven by collections late in November, primarily from a surge in Corporate Income Tax collections, that were received as part of the Tax Receivables Reduction Initiative (TRRI). Corporate Income Tax revenue came in \$10.8 million ahead of the pre-December revenue estimates primarily as a result of the TRRI. Early results for December's receipts indicate that the Corporate Income Tax will be ahead of the pre-December revenue estimates and more than \$10 million above the revised revenue estimates. National forecasts for corporate profits have improved since the October projections used in the December revenue forecast.

Individual Income Tax was under budget by \$4.6 million for November, but this was an improvement over past months. Individual Income Tax revenue was under budget for the first 5 months of FY 2010

by \$62.8 million. The Revenue Forecasting Committee (RFC) revised Individual Income Tax revenue downward in its December forecast by \$166.8 million in FY 2010. With this downward revision, December's Individual Income Tax performance appears to be performing close to projections.

November's Sales Tax performance, a modest improvement over prior months, fell below budget by \$4.7 million or 6.2%. For the fiscal year through November, Sales Tax was under budget by \$30.1 million. FY 2010 Sales Tax revenue was revised downward in the December forecast by \$41.3 million. Early indications of December's sales tax collections (November taxable sales) indicates that this substantial downward revision is about right, as sales tax will struggle to reach the revised budgeted revenue targets.

### Highway Fund Revenue Update

**Total Highway Fund Revenue - FY 2010 (\$'s in Millions)** 

	I Otter Illign	5 III 1 I I I I I I I I I I I I I I I I				
	Budget	Actual	Var.	% Var.	Prior Year	% Growth
November	\$27.1	\$27.1	\$0.0	0.2%	\$27.4	-0.9%
FYTD	\$113.3	\$115.8	\$2.5	2.2%	\$118.6	-2.4%

Highway Fund revenue was just slightly over budget in November compared to the forecast prior to the December revenue revisions. November's positive variance resulted from Bureau of Motor Vehicle (BMV) revenue, which was ahead of budget for the month due to a positive variance in the revenue from the Long-term Trailers program. The Highway Fund retained a \$2.5 million positive variance for the first 5 months of FY 2010 due solely to the early variances in the Fuel Taxes category, which was \$3.5 million over budget through November. For the first 5 months of FY 2010, Highway Fund revenue is 2.4% below collections in the same period last fiscal year.

The December 2009 Revenue Forecast reduced Highway Fund revenue estimates by \$7.3 million in FY 2010 and \$14.3 million for the 2010-2011 biennium. The Highway Fund's revenue performance to date seems inconsistent with the downward revisions in the forecast. The greatest downward revisions in the December Forecast were driven by the economic forecast and the tax model calculations. The Revenue Forecasting Committee (RFC) did not accept the full reduction calculated by the tax models and the changes to Personal Income. The RFC will be watching the performance within this category carefully to test the accuracy of the model's predictions.



### Cash Balances Update

Presented below is a summary of the State's average cash balances in November 2009 compared to November 2008. Despite the poor performance of General Fund revenue and the use of virtually all reserves, the State has not yet implemented any external borrowing. This strategy, while increasing savings in budgeted debt service costs in the Office of the Treasurer, has significantly lowered the total cash pool and lowered investment returns (less available cash to invest). The reliance on internal borrowing to meet General Fund cash flow needs was at its highest level ever at \$293.2 million last month, \$168.2 million higher than November 2008. The November average balance for the total cash pool was \$302.6 million, almost \$102 million less than last November, and significantly below the historical average (2001 to 2008) of \$549.2 million.

The Dirigo Health Fund has made little progress in the last 2 months toward paying back the \$25 million General Fund cash advance. Excluding the cash advance, the fund had a negative balance of \$20.5 million, just slightly more negative than September's and October's average balances. November's average balance was more negative than last November by more than \$1.5 million.

Average balances for federal funds in November remained substantially negative, much as they were in October. At this point, the reasons for this substantial negative balance are unknown. It appears to be primarily related to MaineCare spending. Some modest negative balances in federal funds are expected due to federal cash management requirements, but these amounts are an anomaly. More recent data shows some improvement in these federal balances.

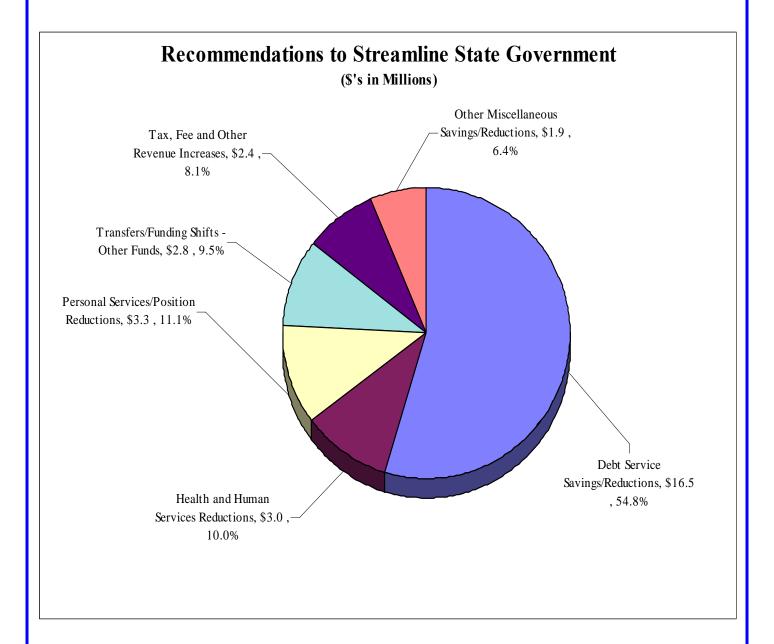
Summary of Treasurer's Cash Pool								
November Average Daily Balances								
Millions of \$'s								
2008 2009								
General Fund (GF) Total	\$20.2	\$9.7						
General Fund (GF) Detail:								
Budget Stabilization Fund	\$130.9	\$0.2						
Reserve for Operating Capital	\$40.6	\$0.0						
Tax Anticipation Notes	\$0.0	\$0.0						
Internal Borrowing	\$125.0	\$293.2						
Other General Fund Cash	(\$276.3)	(\$283.7)						
Other Spec. Rev Interest to GF	\$39.9	(\$36.9)						
Other State Funds - Interest to GF	(\$13.1)	\$11.4						
Highway Fund	\$11.8	\$15.7						
Other Spec. Rev Retaining Interest	\$62.3	\$46.7						
Other State Funds	\$204.9	\$149.9						
Independent Agency Funds	\$78.5	\$106.0						
Total Cash Pool	\$404.5	\$302.6						



### Streamlining State Government Update

The Appropriations Committee met throughout the interim to present recommendations to achieve \$30 million of on-going General Fund structural savings. The committee concluded its deliberations on Friday, December 18th, the same day as the Governor released the details of the supplemental budget to address the \$408.4 million General Fund shortfall for

the 2010-2011 biennium. Provided below is a pie chart summarizing the final streamlining recommendations of the Appropriations Committee. While the committee has finalized its recommendations, the conclusion to this work will need to wait for the public hearing and a work session scheduled for January 5<sup>th</sup> and 6<sup>th</sup>, respectively.

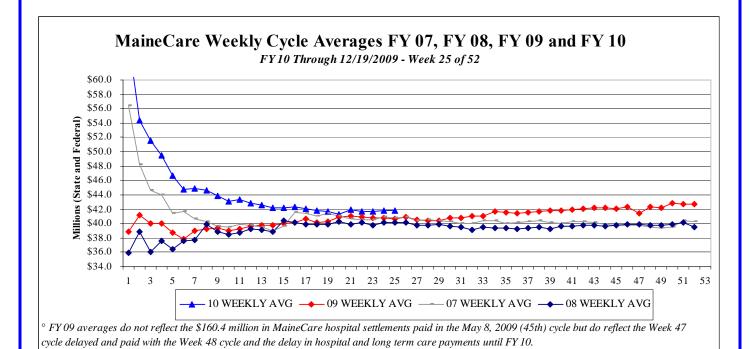




### MaineCare Update

The chart below summarizes weekly average MaineCare payment cycles for FY 2010 through Week 25, as well as comparable payment cycle averages for FY's 2007, 2008, and 2009. The FY 2010 averages do not reflect the \$132.5 million in MaineCare hospital settlements paid in the October 23, 2009 (17th) cycle but do reflect the one-time delay of hospital and long term care facility MaineCare payments from FY 2009 to FY 2010,

required in PL 2009, c. 1. Accordingly, the weekly average of MaineCare payment cycles for FY 2010 through Week 25 was \$41.8 million (state and federal), an increase from the Week 20 average of \$41.4 million reflected in the November *Fiscal News*. Further controlling for the one-time delay of the hospital and long term care facility MaineCare payments, the average weekly cycles for FY 2010 through Weeks 20 and 25 would be \$40.0 million and \$40.8 million respectively.



 $^\circ$  FY 10 averages do not reflect the \$132.5 million in MaineCare hospital settlements paid in the October 23, 2009 (17th) cycle but do reflect the

Recently released November 2009 MaineCare caseload data summarized on the next page show a continued increase in MaineCare enrollment of 663 persons in November, and a cumulative increase of 14,414 persons this calendar year. The November increase of 663 persons reflects a moderation from October's 1,430 persons increase. The overall MaineCare caseload increase is driven by increases in the "traditional Medicaid" enrollment categories (i.e., adults and children receiving financial benefits such

as TANF and IV-E Foster Care; aged and disabled

persons; and institutionalized persons), of 684

persons in November, with more than 12,900 persons

delayed FY 09 hospital and long term care payments.

added this calendar year – a 5.9% increase in this category. The increase in "traditional Medicaid" enrollment is partially offset by a 284 person decrease in the non-categorical waiver population in November. The non-categorical waiver population had increased from 9,474 persons in April 2009 to 11,638 persons in June 2009, but has now decreased to 10,179 persons in November 2009. The April through June increases were the result of DHHS actions to open enrollment for non-categorical eligible adults currently on waiting lists, while the more recent decreases reflect DHHS's decision to close the waiver program to new enrollment to keep spending for the waiver within budgeted amounts.



### MaineCare Update (continued)

MaineCare Caseload										
	Traditional Medicaid	SCHIP Medicaid Expansion	SCHIP "Cub Care"	Medicaid Expansion Parents ≤ 150% FPL	Non- Categorical Adults ≤ 100% FPL	Medicaid Expansion Parents >150% FPL				
Month							Total			
2002 Avg.	174,962	8,597	*	13,756	1,349	0	202,87			
2003 Avg.	195,664	8,142		14,019	14,738	0	237,29			
2004 Avg.	203,608	9,397	•	16,414	21,138	0	255,05			
2005 Avg.	209,817	10,130		18,301	19,875	2,016	264,29			
2006 Avg.	212,842	10,289	4,518	18,790	14,670	4,998	266,10			
2007 Avg.	215,763	9,909	,	19,010	20,060	*	274,75			
2008 Avg.	217,214	9,513	4,524	18,273	14,276	5,582	269,38			
Detail by Month										
Dec-08	218,097	9,772	4,611	18,481	11,121	5,537	267,61			
Jan-09	219,754	9,765	4,631	18,607	10,719	5,532	269,00			
Feb-09	222,145	9,145	4,674	18,062	10,341	5,396	269,76			
Mar-09	223,664	9,171	4,730	18,076	9,886	5,510	271,03			
Apr-09	223,582	9,321	4,741	18,315	9,474	5,653	271,08			
<b>May-09</b>	224,463	9,364	4,797	18,582	11,538	5,800	274,54			
Jun-09	225,693	9,447	4,741	18,900	11,638	5,832	276,25			
Jul-09	227,163	9,653	4,790	19,242	11,427	5,884	278,15			
Aug-09	228,083	9,722	4,778	19,364	11,120	6,023	279,09			
Sep-09	229,060	9,812	4,780	19,427	10,799	6,062	279,94			
Oct-09	230,349	9,859	4,880	19,665	10,463	6,154	281,37			
Nov-09	231,033	9,954	4,950	19,734	10,179	6,183	282,03			
Changes:										
Latest month	684	95		69	-284	29	66			
Year (CY) to Date	12,936	182	339	1,253	-942	646	14,41			

### **Eligibility Descriptions:**

- Traditional Medicaid includes adults and children in receipt of a financial benefit (TANF, IV-E); aged and disabled persons in receipt of a financial benefit (SSI, SSI Supplement), institutionalized persons (NF), and others not included below.
- SCHIP (State Child Health Insurance Program) Medicaid Expansion Children (M S-CHIP) (effective July 1998) are children with family incomes above 125/133% and up to and including 150% of the Federal Poverty Level (FPL).
- SCHIP "Cub Care" Children (effective July 1998) are children with family incomes above 150% and up to and including 200% of FPL.
- Medicaid Expansion Parents are persons who function as the primary caretakers of dependent children and whose income is above 100% and up to and including 150% of FPL (effective September 2000); and beginning May 2005, up to and including 200% of FPL.
- Non-Categorical Adults (effective October 2002) are persons who are over 21 and under 65, not disabled, not the primary caretakers of dependent children, and whose income is not more than 100% of FPL.



### Governor's Supplemental Budget Proposals

The Table below summarizes the General Fund shortfall that was recognized by the December 2009 Revenue Forecast, which totals \$438.4 million when the \$30 million Streamlining Initiative placeholder is included.

Over the course of the last 3 revenue forecasts, starting with the December 2008 forecast, General Fund budgeted revenue has been reduced by a combined \$1.15 billion for the 2010-2011 biennium. Last May's downward revision was the most substantial, but this most recent forecast may be even

more discouraging because of its impact on the current fiscal year with only about half the fiscal year remaining in which to achieve the required savings.

High-level summary tables on page 8 highlight the major General Fund and Highway Fund initiatives in the Governor's budget proposals. The Office of Fiscal and Program Review has also posted a more detailed overview of the Governor's budget proposals at the following address: <a href="http://www.maine.gov/legis/ofpr/current\_legislature/budget\_summaries/2010-2011SupplementalBudgetSummary.pdf">http://www.maine.gov/legis/ofpr/current\_legislature/budget\_summaries/2010-2011SupplementalBudgetSummary.pdf</a>.

Biennium

## **Summary of General Fund Shortfall** 2010-2011 Biennium (Millions of \$'s)

Negative Ending Balances from FY 2009 December 2009 Revenue Revision Streamlining Initiative

### **Ending General Fund Balances**

Here are some of the broad categories of the proposed budget initiatives.

### **Use of Reserve Funds and Other Balances**

Because the General Fund's major reserves were depleted by actions taken during the 1<sup>st</sup> Regular Session, there were very few options for transferring substantial balances to offset the General Fund shortfall. The Governor has proposed using accumulated reserves and reducing contributions toward reserves for retiree health insurance. A total of \$69.9 million of General Fund savings are attributable to all retiree health reserves transfers and rate changes.

The Governor also has proposed transferring \$13.5 million of the roughly \$15.0 million of reserves in the General Fund Salary Plan account at the close of FY 2009. The budget proposals also include approximately \$19.3 million in total transfers to the General Fund from accumulated balances in various dedicated revenue accounts (including \$4.1 million from the Fund for a Healthy Maine).

### **Other Special Revenue Funds Borrowing**

Due to the severity of the FY 2010 shortfall, the Governor's budget proposals rely on \$93.5 million of interfund borrowing at the end of FY 2010, which is repaid at the beginning of the next fiscal year. This interfund borrowing adds to the \$16 million that was already enacted to help balance FY 2010. This will

(\$231.7)	(\$206.7)	(\$438.4)
\$0.0	(\$30.0)	(\$30.0)
(\$209.4)	(\$174.2)	(\$383.6)
(\$22.3)		, ,

FY 2011

FY 2010

erode the State's cash balances in FY 2010 though some recovery will occur in FY 2011, when the General Fund budget is reduced sufficiently to repay the balances.

### **Impact on Local Governments**

The reductions to school subsidies through General Purpose Aid for Local Schools and revenue sharing distributions alone will reduce local revenue by more than \$100 million over the biennium. Some new funding is being proposed to address a shortfall in county correctional funding (\$3.5million) and for the State's share of disaster assistance (\$1.75 million) to help draw down federal disaster funding for local governments.

#### **Appropriation Reductions**

The Governor's budget proposals reduce General Fund appropriations by \$50.9 million in FY 2010 and \$223.4 million in FY 2011. In addition to the significant reductions to appropriations to General Purpose Aid for Local Schools, higher education programs and debt service, the table on the next page breaks out the net reductions of appropriations to the Department of Health and Human Services (DHHS), which total \$91.5 million for the biennium. Most of these reductions (including the MaineCare cycle payment "push") occur in the FY 2011. In fact, the Governor is proposing a net increase of appropriations to DHHS in FY 2010 of \$6.2 million.

FI\$CAL NEW\$



### Governor's Supplemental Budget Proposals (continued)

### **Highway Fund Shortfall**

The Highway Fund also was adversely affected in the December 2009 Revenue Forecast. However, the Highway Fund would also benefit from proposed changes in the changes to the Retiree Health contributions and debt services saving related to the

Appropriations Committee's work on Streamlining State Government so that the Governor's budget actually includes additional funding for maintenance paving in the Highway and Bridge Light Capital program. The Transportation Committee has been struggling to find this additional funding all last year.

**Summary of Governor's General Fund Supplemental Budget** 

	General Fund Cost (Savings)				
	(\$'s in Millions)				
Summary of Major Initiatives	FY10	<b>FY11</b>	Biennium		
All Retiree Health Insurance Reserves and Rate Changes	(\$46.1)	(\$23.7)	(\$69.9)		
Transfers Balance in Salary Plan Account	(\$13.5)	\$0.0	(\$13.5)		
Additional One-day Borrowing from OSR Funds	(\$93.5)	\$93.5	\$0.0		
Transfers from Other Funds	(\$12.3)	(\$7.0)	(\$19.3)		
Placeholder for Future Federal Stimulus	\$0.0	(\$35.0)	(\$35.0)		
Higher Education Reductions	(\$7.9)	(\$8.5)	(\$16.4)		
General Purpose Aid for Local Schools	(\$38.1)	(\$35.1)	(\$73.2)		
Additional Revenue Sharing Reductions	(\$12.0)	(\$15.0)	(\$27.0)		
Debt Service Savings	(\$3.0)	(\$9.3)	(\$12.3)		
Health and Human Services (DHHS)					
MaineCare cycle payment push into FY12	\$0.0	(\$17.9)	(\$17.9)		
Savings from hospital tax rebasing	\$0.0	(\$10.8)	(\$10.8)		
Retroactive savings from MaineCare matching rate	(\$7.5)	\$0.0	(\$7.5)		
10% Medicaid rate reduction for certain providers	\$0.0	(\$32.6)	(\$32.6)		
Other DHHS Adjustments to Appropriations	\$13.6	(\$36.4)	(\$22.7)		
Other Net Adjustments	(\$11.5)	(\$39.1)	(\$50.6)		
Total General Fund Cost (Savings) - Governor's Proposals	(\$231.7)	(\$177.0)	(\$408.7)		
Minimum Savings Required for General Fund Shortfall	(\$231.7)	(\$176.7)	(\$408.4)		

Summary of Governor's Highway Fund Supplemental Budget

	Highway Fund Cost (Savings)				
	(Savings) (\$'s in Millions)				
<b>Summary of Major Initiatives</b>	FY10	FY11	Biennium		
Retiree Health Insurance Reserve Transfer and Rate Change	(\$11.1)	(\$6.3)	(\$17.4)		
Debt Service Savings	(\$5.2)	(\$4.8)	(\$10.0)		
Additional Shutdown Days, Retirement and Merit Savings	(\$1.3)	(\$1.7)	(\$3.0)		
Other Net Reductions - Savings	(\$1.1)	(\$0.8)	(\$1.9)		
Additional Allocations for Maintenance Paving (Capital Light)	\$12.7	\$5.3	\$18.0		
Urban-Rural Initiative Program	\$0.7	\$0.0	\$0.8		
Total Highway Fund Cost (Savings) - Governor's Budget	(\$5.2)	(\$8.3)	(\$13.5)		
December 2009 Revenue Revisions	(\$7.3)	(\$7.1)	(\$14.4)		
Highway Fund Ending Balance after Governor's Proposals	\$0.0	\$0.2	\$0.2		

### General Fund and Highway Fund Revenue Fiscal Year Ending June 30, 2010 Reflecting Budgeted Amounts Through 124th Legislature, 1st Regular Session

### **NOVEMBER 2009 REVENUE VARIANCE REPORT \***

Revenue Line	November '09 Budget	November '09 Actual	November '09 Variance	FY10 YTD Budget	FY10 YTD Actual	FY10 YTD Variance	FY10 YTD Variance %	FY10 Budgeted Totals
General Fund								
Sales and Use Tax	75,822,256	71,132,333.66	(4,689,922.34)	361,557,663	331,428,945.28	(30,128,717.72)	-8.3%	938,953,932
Service Provider Tax	4,881,995	4,268,496.10	(613,498.90)	19,425,569	19,148,944.29	(276,624.71)	-1.4%	55,590,852
Individual Income Tax	110,050,000	105,446,274.08	(4,603,725.92)	555,250,000	492,414,858.72	(62,835,141.28)	-11.3%	1,444,804,369
Corporate Income Tax	(8,000,000)	2,758,149.88	10,758,149.88	34,150,000	39,506,407.41	5,356,407.41	15.7%	144,697,500
Cigarette and Tobacco Tax	11,432,355	11,018,467.09	(413,887.91)	62,402,699	63,010,847.90	608,148.90	1.0%	137,881,705
Insurance Companies Tax	4,508,789	4,361,595.39	(147,193.61)	11,932,493	12,869,268.02	936,775.02	7.9%	71,985,000
Estate Tax	2,476,952	2,563,315.82	86,363.82	7,832,230	9,391,180.81	1,558,950.81	19.9%	30,124,796
Other Taxes and Fees	7,961,953	7,494,291.07	(467,661.93)	56,730,830	57,085,353.26	354,523.26	0.6%	143,490,376
Fines, Forfeits and Penalties	2,895,253	2,134,617.33	(760,635.67)	18,150,703	14,529,288.14	(3,621,414.86)	-20.0%	43,559,855
Income from Investments	140,240	22,689.21	(117,550.79)	661,511	202,231.40	(459,279.60)	-69.4%	947,908
Transfer from Lottery Commission	3,810,323	4,286,411.20	476,088.20	20,956,801	21,783,876.44	827,075.44	3.9%	49,534,250
Transfers to Tax Relief Programs	(8,966,168)	(11,219,616.89)	(2,253,448.89)	(61,875,635)	(59,217,026.89)	2,658,608.11	4.3%	(116,953,498)
Transfers for Municipal Revenue Sharing	(9,633,342)	(7,921,992.49)	1,711,349.51	(50,520,211)	(44,190,684.79)	6,329,526.21	12.5%	(112,092,834)
Other Revenue	2,041,264	5,426,457.05	3,385,193.05	(5,299,101)	6,712,698.36	12,011,799.36	226.7%	24,147,811
Totals	199,421,870	201,771,488.50	2,349,618.50	1,031,355,552	964,676,188.35	(66,679,363.65)	-6.5%	2,856,672,022
Highway Fund								
Fuel Taxes	18,820,548	18,802,352.48	(18,195.52)	75,319,591	78,965,384.82	3,645,793.82	4.8%	220,305,526
Motor Vehicle Registration and Fees	5,776,920	5,993,306.88	216,386.88	32,032,010	31,632,630.26	(399,379.74)	-1.2%	77,674,394
Inspection Fees	312,238	216,470.53	(95,767.47)	1,766,488	1,351,267.07	(415,220.93)	-23.5%	4,157,802
Fines, Forfeits and Penalties	122,562	122,127.99	(434.01)	749,750	729,074.99	(20,675.01)	-2.8%	1,795,049
Income from Investments	20,000	11,708.86	(8,291.14)	45,000	63,444.69	18,444.69	41.0%	203,237
Other Revenue	2,026,878	1,965,769.54	(61,108.46)	3,376,186	3,038,446.42	(337,739.58)	-10.0%	8,605,431
Totals	27,079,146	27,111,736.28	32,590.28	113,289,025	115,780,248.25	2,491,223.25	2.2%	312,741,439

<sup>\*</sup> Does not reflect the December 2009 Revenue Forecast

### Comparison of Actual Year-to-Date Revenue Through November of Each Fiscal Year

REVENUE CATEGORY	FY 2006	% Chg	FY 2007	% Chg	FY 2008	% Chg	FY 2009	% Chg	FY 2010	% Chg
GENERAL FUND										
Sales and Use Tax	\$347,412,686.14	3.3%	\$359,721,619.31	3.5%	\$365,583,284.40	1.6%	\$367,075,566.32	0.4%	\$331,428,945.28	-9.7%
Service Provider Tax	\$13,697,481.02	-7.5%	\$15,992,103.97	16.8%	\$17,421,407.83	8.9%	\$18,347,090.83	5.3%	\$19,148,944.29	4.4%
Individual Income Tax	\$469,860,736.59	5.2%	\$505,971,284.98	7.7%	\$527,709,442.60	4.3%	\$548,650,995.98	4.0%	\$492,414,858.72	-10.2%
Corporate Income Tax	\$53,737,876.19	35.8%	\$45,613,413.73	-15.1%	\$51,233,529.33	12.3%	\$36,029,240.41	-29.7%	\$39,506,407.41	9.7%
Cigarette and Tobacco Tax	\$59,923,162.72	39.3%	\$72,612,503.63	21.2%	\$67,440,425.79	-7.1%	\$66,776,768.37	-1.0%	\$63,010,847.90	-5.6%
Insurance Companies Tax	\$11,897,839.03	-15.9%	\$11,621,238.40	-2.3%	\$13,439,459.68	15.6%	\$12,524,627.82	-6.8%	\$12,869,268.02	2.8%
Estate Tax	\$38,283,546.95	402.5%	\$18,902,490.83	-50.6%	\$8,428,859.78	-55.4%	\$7,548,059.65	-10.4%	\$9,391,180.81	24.4%
Other Taxes and Fees	\$54,438,312.89	8.4%	\$58,352,185.19	7.2%	\$56,390,820.26	-3.4%	\$54,835,336.18	-2.8%	\$57,085,353.26	4.1%
Fines, Forfeits and Penalties	\$13,830,536.06	-1.6%	\$16,242,102.77	17.4%	\$19,006,811.81	17.0%	\$18,393,316.11	-3.2%	\$14,529,288.14	-21.0%
Earnings on Investments	\$2,429,322.28	57.3%	\$1,919,702.20	-21.0%	\$1,718,899.41	-10.5%	\$1,413,013.31	-17.8%	\$202,231.40	-85.7%
Transfer from Lottery Commission	\$20,906,831.99	0.5%	\$21,923,100.30	4.9%	\$20,704,169.39	-5.6%	\$21,232,975.86	2.6%	\$21,783,876.44	2.6%
Transfers to Tax Relief Programs	(\$70,181,857.43)	-220.1%	(\$67,093,737.26)	4.4%	(\$65,189,818.77)	2.8%	(\$71,992,610.84)	-10.4%	(\$59,217,026.89)	17.7%
Transfers for Municipal Revenue Sharing	(\$41,540,873.04)	-10.5%	(\$38,870,438.92)	6.4%	(\$45,734,650.11)	-17.7%	(\$45,803,624.41)	-0.2%	(\$44,190,684.79)	3.5%
Other Revenue	\$20,049,385.31	-70.9%	\$10,377,583.34	-48.2%	\$14,490,209.37	39.6%	\$9,244,927.35	-36.2%	\$6,712,698.36	-27.4%
TOTAL GENERAL FUND REVENUE	\$994,744,986.70	-0.3%	\$1,033,285,152.47	3.9%	\$1,052,642,850.77	1.9%	\$1,044,275,682.94	-0.8%	\$964,676,188.35	-7.6%
HIGHWAY FUND										
Fuel Taxes	\$78,556,059.52	-1.7%	\$79,276,851.38	0.9%	\$78,374,257.70	-1.1%	\$76,500,183.68	-2.4%	\$78,965,384.82	3.2%
Motor Vehicle Registration and Fees	\$33,856,608.25	8.5%	\$33,545,831.71	-0.9%	\$33,957,048.96	1.2%	\$34,358,975.10	1.2%	\$31,632,630.26	-7.9%
Inspection Fees	\$1,934,973.29	16.0%	\$1,883,687.32	-2.7%	\$1,660,148.01	-11.9%	\$1,553,309.28	-6.4%	\$1,351,267.07	-13.0%
Fines	\$780,476.21	4.8%	\$762,928.45	-2.2%	\$739,551.62	-3.1%	\$752,486.09	1.7%	\$729,074.99	-3.1%
Income from Investments	\$742,565.25	144.9%	\$376,613.21	-49.3%	\$614,953.10	63.3%	\$307,794.77	-49.9%	\$63,444.69	-79.4%
Other Revenue	\$4,826,271.40	63.7%	\$5,143,614.11	6.6%	\$5,341,369.41	3.8%	\$5,126,198.71	-4.0%	\$3,038,446.42	-40.7%
TOTAL HIGHWAY FUND REVENUE	\$120,696,953.92	3.3%	\$120,989,526.18	0.2%	\$120,687,328.80	-0.2%	\$118,598,947.63	-1.7%	\$115,780,248.25	-2.4%